



TENANT DIRECTIVE

BWI: 402.2
DATE: June 8, 1989
DISTRIBUTION: C

TITLE: LEASING OF MARYLAND STATE AVIATION ADMINISTRATION (SAA)
SPACE IN BALTIMORE/WASHINGTON INTERNATIONAL
(BWI) AIRPORT CARGO BUILDINGS

I. REFERENCES:

None

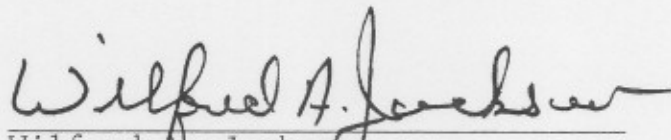
II. DIRECTIVE STATEMENT

This Directive outlines the considerations used for leasing of space in SAA's air cargo buildings.

III. PROCEDURES:

- A. Tenant companies, in good standing regarding all lease terms and conditions, will be granted the opportunity to enter into renewal contracts for the same space as that which they currently have under contract with the SAA.
- B. As space becomes available in BWI Airport Cargo Buildings, the SAA will make a determination as to subsequent lease of said space based upon the following:
 1. Companies operating or subcontracting for operation of aircraft under authority of FAR Part 121 or 135 with a minimum of three (3) round trips per week at BWI Airport of multi-engine freighters or passenger/freight combination aircraft that are not less than 22,000 pounds maximum certificated gross landing weight. If more than one such company wants to lease the same space, a further determination will be made based upon (a) aircraft size, i.e. maximum certificated gross landing weight (greater weight having a higher priority), (b) frequency of flight activity (greater frequency having a higher priority), (c) time of day when activity will occur (0700 to 2200 local time having a higher priority), (d) type of aircraft used, e.g., Stage 2 or 3 (Stage 3 having a higher priority), and (e) other factors as determined by SAA;

2. Companies engaged in custom house brokerage and international air freight forwarding activities;
 3. Companies engaged in international air freight forwarding activities only;
 4. Companies engaged in domestic air freight forwarding activities only;
 5. Companies engaged in custom house brokerage activities only; and
 6. Other aviation-related companies as determined by SAA.
- C. If the tenant company occupying space is not in good standing regarding all lease terms and conditions or does not wish to renew lease, other potential lessors will be considered.
- D. The SAA reserves the right to make all tenant selections based upon Airport need in its own best judgement.



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